## Wood is a business with enduring investment themes

- Aglobal leaderin project, engineering and technical services
- Performance divensolutions thoughout the asset life cycle
- Strong oil & gas offering across upstream, midstream and downstream
- Full service capability across broad range of industrial markets







predominantly reimbusable flexible asset light model

balance across opexand capex



#### broadendmarketexposure

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#### Neartempionities

- Continued focus an customer delivery
- Integrationat pace
- Delivering cost synergies
- Unlocking revenue synergies
- Deleveraging

## Reportable segments, profit measures and disclosure

- 4 reportable segments:
  - AssetSolutions (Americas)
  - AssetSolutions (EAAA)
  - Specialist Technical Solutions
  - Environment and Infrastructure Solutions
- No change to proportionally consolidated approach with EBITA and AEPS retained as principal profit measures
- Revenue, EBITA, Margin and headcount will continue to be disclosed for our Reportable Segments
- Management discussion and analysis will reflect the service bundles (e.g. "Capital Projects" and "Operations Services" for our Asset Solutions segments)

Reportable Segments	(39%)		(3	7%)	(12%)	(12%)
Maragement discussion& analysis disclosue	Capital Projects	Operations Services	Capital Projects	Operations Services	Integrator	

Note - %s based on 2016 proforma revenues

## Proforma financial performance 2015 to HI 2017

- Covers the historic performance of the combined Wood business from 2015 to H1 2017
- It <u>excludes</u> the results of businesses disposed, the AFWN orth Sea upstream business, the AFWN orth American nuclear operations and the disposed elements of GPG
- EBIIA is stated after costs relating to asbestos
- The 2017 Financial results will include proforma figures produced on the same basis

			AU[]b			AU[] þ			AU[]b
AssetSolutions Americas	4,758	343	+''&t	4,219	225	)"1	1,584	91	) ''+1
AssetSolutions EAAA	5,253	398	+')1	4016	350	, ''+1	1,680	<b>98</b>	)", 1
Specialist Technical Solutions	1,481	183	% <b>&amp;{(</b> 1	1,240	147	<b>%88 1</b>	647	74	<b>%88(1</b>
Environment & Infrastructure Solutions	1,243	84	*", 1	1,252	40	' ''&r	646	40	* "8
InvestmentServices	499	52	% <b>\$</b> '+1	508	4	\$!, 1	187	15	, "S
Central costs		(101)			(93)			(54)	
			7.2%			60%			<b>56%</b>

All figures in the table above are extracted from published financial data. They are presented on a proforma basis, are unautiled and provided for illustrative purposes only





# Superior returns from the delivery of significant synergies



Coporate (c 30%)	Leadership consolidation/ Duplicated functional support	Access tonew		
Administrative (c 30%)	<b>Office location overlap / ERP /</b> <b>Central support functions / IT8S</b>	customens Cross selling Enhanced service		
<b>Operational</b> (c40%)	<b>Regional overlap / Procurement /</b> <b>Efficiency &amp; Utilisation</b>	opportunities		

Additional potential

ievenue syneigies



